



R T L

RTL Group is a leader across broadcast, content and digital



Leading commercial broadcaster in Europe



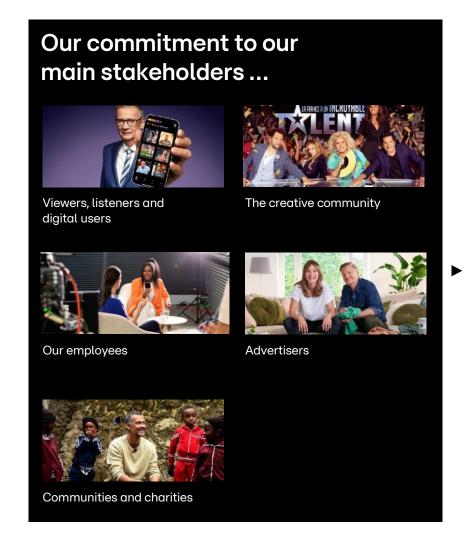
Leading global content business



Leading European media company in digital video

Our role in society





... in three focus areas #RTLcares



Content



We create and share stories that entertain, inform, and engage audiences around the world.





We embrace independence and diversity in our people, our content and our businesses.

Social & Society



Climate change



We are committed to protect the environment and support the international target of limiting global warming to 1.5°C compared to preindustrial level.

RTL – Europe's leading entertainment brand

In 2021, RTL strengthened its position as a leading European media brand by creating one unified RTL brand. RTL Group, RTL Deutschland, RTL Hungary, RTL Luxembourg and the international sales unit RTL AdAlliance all operate under one RTL brand. RTL is united by one joint design, purpose, promise and shared brand principles.

The multicoloured logo reflects the diversity of RTL's content and people. It's also used for streaming services RTL+ in Germany and Hungary and RTL Play in Luxembourg.

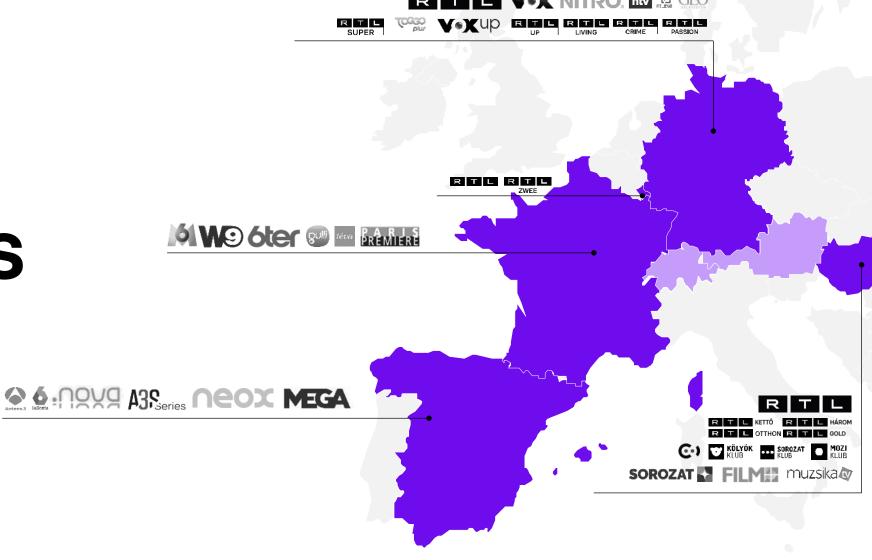
RTL stands for entertainment, independent journalism, inspiration, energy and attitude.





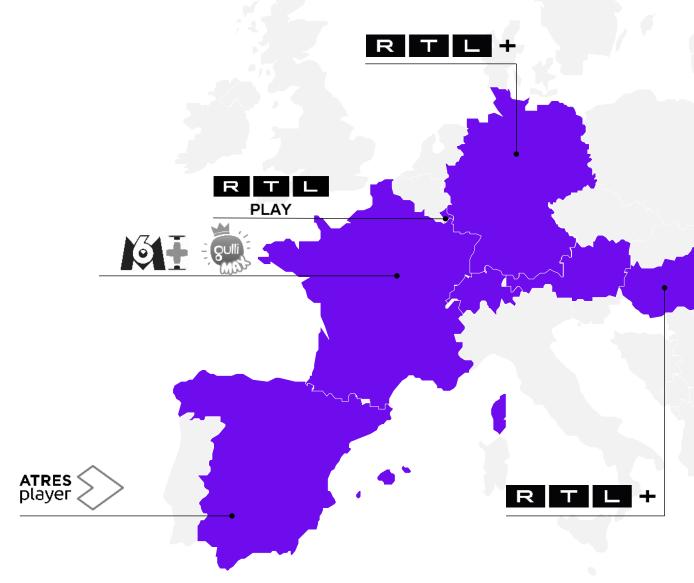
52 TV channels

Europe's largest commercial broadcaster





6 streaming services













40 radio stations

in 4 European countries









R

Fremantle is a world leader in entertainment, drama and film, and documentaries.



Jamie Cooks



Farmer Wants a Wife



Britain's Got Talent



Jane Austen: Rise of a Genius



Maria



Queer



Poor Things

Fremantle

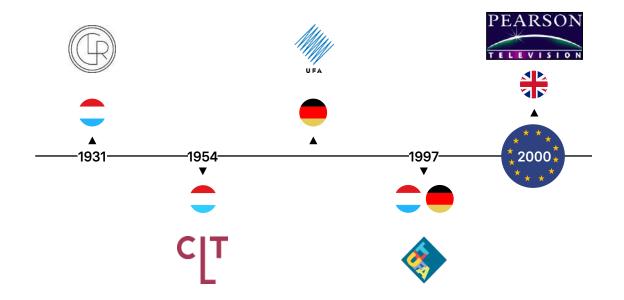
Operating in 28 countries and responsible for more than 11,000 hours of programming each year

600 new formats, series and films every year

History of creating, producing, distributing and investing in worldwide content for over 100 years

From a European company to a truly global Group







23.71%

Publicly traded on the

Frankfurt/Main and Luxembourg
Stock Exchanges

76.29%Bertelsmann

Today, more than 12,900 employees in 28 countries worldwide are **#partofRTL**



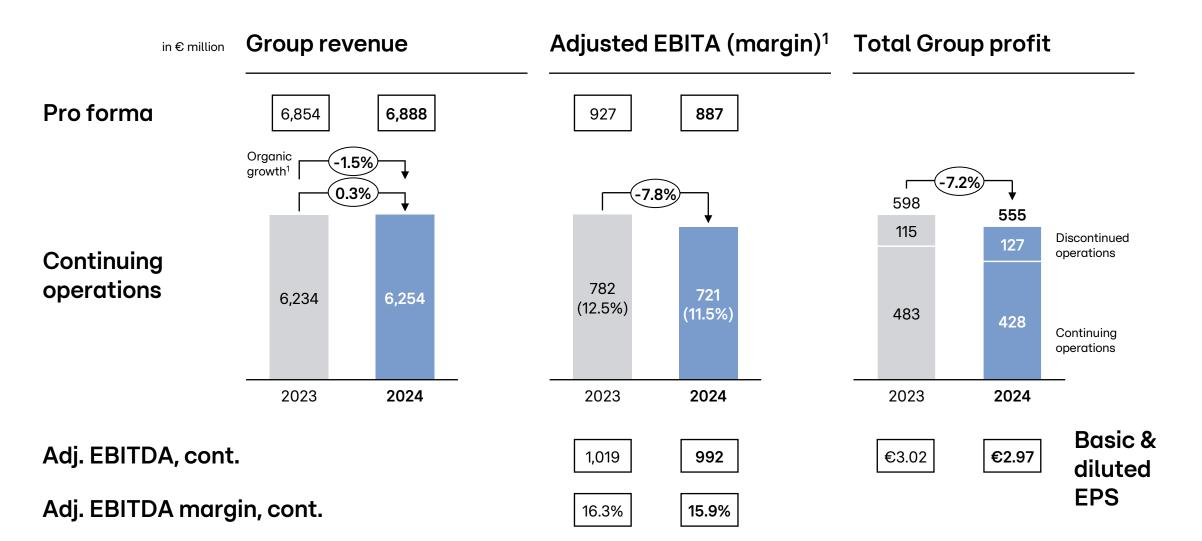
2024 Highlights

- 2024 results in line with guidance
- Dynamic growth of streaming services and significant reduction of start-up losses
- Strong operating performance in Germany: increased audience lead over P7S1, TV advertising market share gain
- Fremantle with substantial profit growth and higher margins
- Dividend of €2.50 per share
- Adjusted EBITA 2025 to increase to around €780 million
- On track for streaming profitability in 2026



Key financials







Strategy framework



Core Growth Alliances & partnerships













Creativity & entrepreneurship

People

Communications & marketing

Regulation

ΑI

Portfolio transformation

Enabler

RTL Group to acquire Sky Deutschland

- Transformational move for RTL Group, bringing full-year revenue to over €8 billion
- Combination of RTL Deutschland and Sky Deutschland (DACH)
 - unique proposition across free TV, pay TV, streaming
 - highly complementary (target groups, content, business expertise)
 - → strong commitment to invest in Germany and Europe
- Value creation: ~€250 million (run-rate)
 annual synergies
- Regulatory approvals and closing expected in 2026







Become the clear #3

Streaming/video subscriptions









~ 5.1



~ 6.3





~ 11.5















joyn

Strategy update - Core



Investing in premium sports content: essential for linear TV and streaming

2030

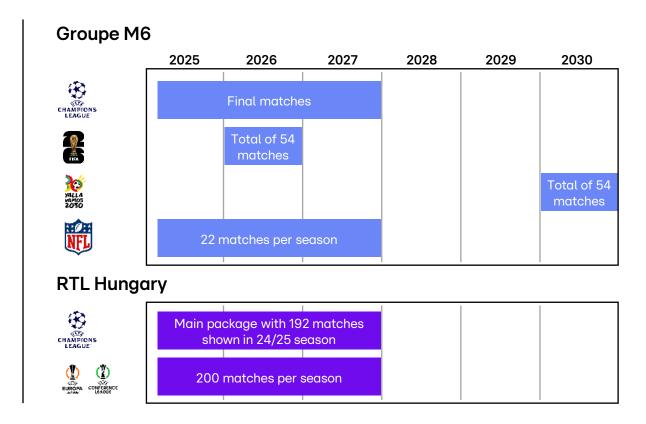
2025 2026 2027 2028 2029 33 matches per season for 2nd league + 1st & 2nd league highlights on RTL+ Various matches of German national team All media rights ~80 matches per season

>15 MMA events per year

7 races per year plus

38 matches per season

qualifyings/sprints



OKTAG@N

Premier League

Strategy update – Growth

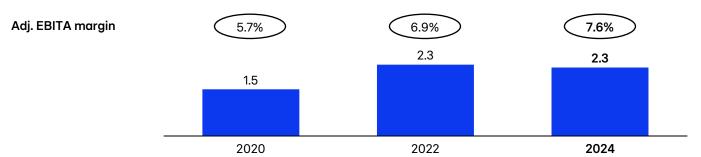


Expand global content business

Fremantle

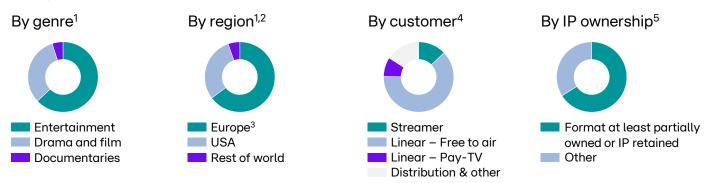
Revenue growth and margin expansion

FY, in € billion



Highly diversified revenue streams

FY 2024, in %



Strategic priorities

- Ramp-up of own IP development
- Rapid Al deployment across the value chain
- Focus on IP-driven small to mid-size M&A
- Expansion into attractive new **geographies** & **genres**
- Continued cost discipline & operating leverage

Financial targets

€3bn

Revenue in the mid-term

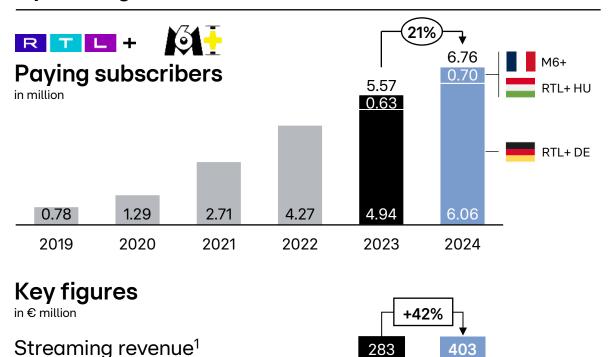
Adjusted EBITA margin by 2026

Notes: 1. Based on total segment revenue 2. Location of legal entity 3. Belgium, Denmark, Finland, France, Germany, Hungary, Israel, Italy, Netherlands, Norway, Poland, Portugal, Spain, Sweden, UK 4. Indicative analysis based on production companies 5. Indicative analysis based on significant brands

Strategy update – Growth



Dynamic growth in subscribers and revenue



Long-term targets confirmed

Streaming targets for RTL+ in Germany and Hungary and M6+ in France by 2026

paying subscribers

content spend p.a.

~€750m streaming revenue

Profitability adjusted EBITA³

Notes: 1. Streaming revenue includes SVOD, advertising and distribution revenue from RTL+ in Germany, M6+ in France (previously 6play) and RTL+ in Hungary (including RTL+/RTL+ Active/RTL+ Light) 2. Total of Adjusted EBITA from RTL+ in Germany and Hungary, M6+/6play in France, Salto and Bedrock as consolidated on RTL Group level. The Adjusted EBITA of RTL+ in Germany and Hungary, M6+ in France and Bedrock.

403

338

137

176

Content spend

Streaming start-up losses²

Strategy update – Growth



Streaming: clear path to profitability

Streaming Adjusted EBITA 2024 -€137m Attract and retain subscribers Number of subscribers Improve monetisation with advertising, pricing and partnerships Revenue per subscriber **Content costs** Focus on reality, sports and best brands (from linear TV) Other costs Improve or maintain cost base despite **Streaming Adjusted EBITA 2026 Profitability** higher usage (tech, marketing)

Alliances & partnerships



Strategic partnerships across RTL Group's value chain

| Content | Content Aggregation/distribution | | Monetisation | Al |
|--|---|---|---|--|
| RTL Deutschland an Sky Deutschland | nd RTL Deutschland and Deutsche Telekom | RTL Deutschland and ProSiebenSat1 | Smartclip and M6 Publicité | Bertelsmann/RTL Group and OpenAl |
| PREMIER BUNDESLIGA EUROPA ELEAGUE | UROPA | smartclip | smartclip | BERTELSMANN R T L |
| DEX PASS | 1 : | VIRTUAL MINDS | PUBLICITÉ | |
| | — • | • • | — | • • |
| Content sublicensin partnership since January 2024 | g Renewal of RTL+ and MagentaTV bundling until 2030 | Ad-tech partnership started in December 2024 | Ad-tech partnership announced in December 2024 | R&D partnership including video generation and intelligent search in streaming |



Thank you

Stay connected with RTL Group

